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## **Inscape Data & United Digital Technologies Announce Strategic Distribution Partnership**

Milpitas, CA (December 10, 2007) Inscape Data Corporation, the innovative developer of the AirGoggle™ line of network Video Surveillance products and the AirEther™ line of outdoor IEEE 802.11a/b/g Wireless Systems, announced today that it has formed a strategic alliance with United Digital Technologies for the distribution of its wireless and video surveillance product lines. Inscape Data is excited to have United Digital Technologies join its North American distribution channel.

United Digital Technologies is a highly dynamic valued-added distributor of video surveillance and other electronic components, encompassing a strong nationwide customer base. Inscape Data and United Digital Technologies have just finalized their Strategic Distribution Agreement to introduce this important distribution partnership in North America. David D. Lin, President of Inscape Data says, "I am extremely excited with this relationship. United Digital Technologies has a stellar reputation for distributing the highest quality networking video surveillance products. With their distribution acumen and strong technical support capabilities, they are well placed to present and sell high volumes of our products to their customer base nationwide. I am confident that our growing relationship with United Digital Technologies will yield long- term benefits to both our companies and the market."

With this Strategic Distribution Agreement, United Digital Technologies will gain an innovative, cost-effective and high quality source of supplies for its wireless and IP video security systems and IP video accessories. Inscape Data will provide United Digital Technologies with essential product training, engineering support, technology updates, new product samples, and joint marketing campaigns. John Govel, President of United Digital Technologies states, "We are very pleased with our strategic channel partnership with Inscape Data. As a specialized distributor of IP-based video surveillance components and solutions, United Digital Technologies sees growing demand for quality wireless products and services. The systems manufactured by Inscape Data, combined with their value-added services, offer our VARs, dealers and system integrators a cost-effective way to implement wireless video technology into their deployments. Inscape

Data is recognized for their strong engineering capabilities which United Digital Technologies can seamlessly extend to our resellers. We anticipate that these services will complement our portfolio of solutions while generating strong market growth for our organization.”

### **About Inscape Data Corporation**

Inscape Data is the expert in wireless and IP video security systems. The company offers a full suite of product lines, including their AirEther™ IEEE 802.11a/b/g Long Range Wireless Systems with IP67 and IP68 certified all-weather enclosures, a broad selection of 2.4GHz and 5GHz antennas, and their AirGoggle™ IP Video Security Systems based on MPEG-4 video compression standards.

The company was founded on a culture of business excellence, extensive technology experience, and product innovation. With strong, dependable, and proven manufacturing capabilities in Taiwan, Inscape Data is committed to delivering cutting-edge products that provide differentiated value to its customers and partners worldwide.

### **About United Digital Technologies**

United Digital Technologies, <http://www.udtech-usa.com>, distributes innovative, IP-based electronic security products and solutions to a nationwide network of resellers and system integrators. As a true technology partner, United Digital Technologies offers comprehensive pre- and post-sales engineering support to professionals in the IT, Security and Data Communications channels. By adding significant value to the supply chain, United Digital Technologies enables resellers to capitalize on opportunities in this rapidly emerging market.

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