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Inscape Data and Electro-Comm Distributing, Inc. Announce Strategic Distribution Partnership

Milpitas, CA (March 21, 2005) Inscape Data Corporation, an innovative developer of the *AirEtherä* line of outdoor IEEE 802.11a/b/g wireless systems, and the *AirGoggleä* line of network video surveillance products announced its new partnership with Electro-Comm Distributing, Inc. today, for the distribution of its wireless communications and video surveillance products.

For almost 30 years, Electro-Comm has provided high-quality wireless communications products to a large variety of vertical markets in North America and internationally. Inscape Data and Electro-Comm have just completed their strategic distribution agreement, and Inscape Data is excited to have Electro-Comm join its North America distribution channels.

Inscape Data's President David D. Lin states, "Electro-Comm's reputation as a leading wholesale distributor of wireless communications products and accessories is well known in the industry. With its distribution acumen and strong customer support capabilities, Electro-Comm is well placed to effectively market and sell our products to its customer base in North America. I am confident that our growing relationship with Electro-Comm will yield long-term benefits to both our companies and the markets."

With this strategic distribution agreement, Electro-Comm will gain an innovative, cost-effective and high-quality source of supplies for its wireless communications and network video security systems. Inscape Data will provide Electro-Comm with essential product training, technology support and updates, and joint marketing campaigns.

Mike Brownson, President of Electro-Comm, notes, "We are extremely impressed by the quality, features, and price competitiveness of Inscape Data's *AirEtherä* and *AirGoggleä* lines of wireless communication and network video security products. We are eager to present these products to our customers, as we have seen increasing demands from the market for these types of products. The *AirGoggleä* line of network

video security products, especially, is a great addition to our entire product distribution portfolio. We are excited to add Inscape Data to our list of manufacturers.”

A major demand in the Wireless Communications and Network Video Surveillance industries

“According to a market research report by *In-Stat* in June 2003, the wireless and video surveillance product shipments worldwide will grow from 24 million units in 2003 to more than 62 million units in 2007. Such staggering growth will fuel the enormous demand for the wireless communications and video surveillance solutions that we offer,” notes David D. Lin.

About Inscape Data Corporation

Inscape Data is an industry leader in wireless communications and network video surveillance systems. The company offers a full suite of product lines, including their *AirEther* IEEE 802.11a/b/g wireless systems with IP67 and IP68 certified all-weather enclosures, a broad selection of 2.4GHz antennas, and their *AirGoggle* network video surveillance systems based on MPEG-4 video compression and ADPCM speech coding standards.

The company was founded on a culture of business excellence and product innovation. With strong, dependable, and proven manufacturing capabilities in Taiwan, Inscape Data is committed to delivering cutting-edge products that provide differentiated value to its customers and partners worldwide. www.inscapedata.com

About Electro-Comm Distributing, Inc.

Electro-Comm Distributing, Inc. (ECD), centrally located in the United States, is a leading value-added distributor (VAD) of wireless fixed, portable and mobile, licensed and unlicensed two-way radio, broadband, WiMax and WiFi network infrastructure for more than 100 of the best, leading-edge manufacturers. Through these product lines, the company serves a wide variety of vertical markets and customers worldwide. Founded in 1979, ECD maintains close relationships with its manufacturers. www.electro-comm.com