Inscape Data Corporation & Connectronics Announce Strategic Distribution Partnership

Milpitas, CA (September 27, 2004) Inscape Data Corporation, an innovative developer of outdoor IEEE 802.11 wireless AirEther™ Wireless Systems and network video surveillance AirGoggle™ Video Security Systems products, announced today that it is in partnership with Connectronics for the distribution of its wireless and video surveillance product lines. Inscape Data is excited to have Connectronics join its North American distribution channels.

Connectronics is a respectable valued-added distributor to VARs, WISPs and system integrators offering a broad range of solutions for wireless LAN, WAN, video surveillance, and connectivity products, with a strong customer base nationwide. Inscape Data and Connectronics have just finalized their Strategic Distribution Agreement to introduce this important distribution partnership in North America. David D. Lin, President of Inscape Data says, "I am extremely excited with this relationship. Connectronics has a stellar reputation for distributing the highest quality networking products. With their distribution acumen and strong technical support capabilities, they are well placed to present and sell high volumes of our products to their customer base nationwide. I am confident that our growing relationship with Connectronics will yield long- term benefits to both our companies and the markets."

With this Strategic Distribution Agreement, Connectronics will gain an innovative, cost effective and high quality source of supplies for its outdoor IEEE 802.11 wireless and network video surveillance products from Inscape Data. Inscape Data will provide Connectronics with essential product training, engineering support, technology update, new product samples, and joint marketing campaigns. Rob Timm, President of Connectronics, says, "We are very pleased with this strategic distribution relationship with Inscape Data. Connectronics believes strongly in the wireless and video system products manufactured by Inscape Data as well as its high value-added services, especially in the area of network system design and support. This Agreement will ensure Connectronics with a good supply of high quality and cost effective wireless and

video surveillance products and engineering support. This will bring great benefits to our reseller and systems integrator customers nationwide, and generate strong market growth for Connectronics within the next few years."

A Wireless and Video Surveillance Explosion

David D. Lin notes, "Wireless and video surveillance usage by homes and businesses is exploding." According to a market research report by In-Stat in June 2003, the wireless and video surveillance products shipments worldwide will grow from 24 million units in 2003 to more than 62 million units in 2007. In addition, Security Systems News in its October 2004 issue has reported that, "The Freedonia Group shows the demand for electronic security products and systems in the U.S. increasing at an 8.7 percent per year rate through 2008. According to the report, "Electronic Security," the industrial market research firm projects the overall market will climb to $15.5 billion by 2008, up from $10.2 billion in 2003." David D. Lin emphasizes that such staggering growth will fuel the enormous demand for the wireless and video surveillance solutions that Inscape Data offers.

About Inscape Data Corporation

Inscape Data is an industry leader in wireless communication and network video surveillance systems. The company offers a full suite of products lines, ranging from their AirEther™ Wireless Systems with IP68-certified all-weather enclosure, a broad selection of 2.4 GHz antennas, to their AirGoggle™ Network Video Security Systems based on MPEG-4 video compression standards. The company was founded on a culture of business excellence and product innovation. With strong, dependable, and proven manufacturing capabilities in Taiwan and South Korea, Inscape Data is committed to delivering products that provide differentiated value to its customers and partners worldwide. Continuing in this pioneering spirit of excellence and innovation, Inscape Data looks forward to developing and introducing newer waves of technology solutions with a unique competitive edge to the marketplace in the future.

About Connectronics

Connectronics is a value added distributor of wireless and connectivity products. The company has been selling their wide range of products and services to VAR's, ISP's and Systems Integrators since 1982. Connectronics has a respectable team of certified technical sales staff to provide assistance in the design and development of wireless backhaul, last mile, and Hot Spot connectivity solutions, as well as providing knowledgeable and timely pre-sales and post-sales support. With its large inventory and commitment to excellence, it is able to respond to its customers' requests nationwide with the attention they deserve.